

1 The Application of Three Evaluation of Promising
2 Technologies for Soil Salinity Amelioration Evaluation
3 of Soil Salinity Amelioration Technologies in Timpaki
4 (Crete): a Participatory Approach

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10 **Abstract**

11 Soil salinity management can be complex, expensive and time demanding, especially in arid
12 and semi-arid regions. Besides taking no action, possible management strategies include
13 amelioration and adaptation measures. Here we ~~use~~apply the World Overview of
14 Conservation Approaches and Technologies ~~(WOCAT)~~(WOCAT) framework for the
15 systematic analysis and evaluation and selection of soil salinisation amelioration technologies
16 in close collaboration with stakeholders. The participatory approach is applied in the
17 RECARE Project Case Study of Timpaki, a semi-arid region in south-central Crete (Greece)
18 where the main land use is horticulture in greenhouses irrigated by groundwater. Excessive
19 groundwater abstractions have resulted in a drop of the groundwater level in the coastal part
20 of the aquifer, thus leading to seawater intrusion and in turn to soil salinisation. The
21 documented technologies are evaluated for their impacts on ecosystem services, cost and
22 input requirements using a participatory approach and field evaluations. Results show that
23 technologies which promote maintaining existing crop types while enhancing productivity
24 and decreasing soil salinity are preferred by the stakeholders. The evaluation concludes that
25 rain water harvesting is the optimal solution for direct soil salinity mitigation, as it addresses a
26 wider range of ecosystem and human wellbeing benefits. Nevertheless, this merit is offset by

27 | ~~poor financial motivation making whereas agronomic measures more attractive to users.~~
28 | ~~green manuring and the use of biological agents can support increasing production/efficiency~~
29 | ~~and improving soil properties.~~

30 | *Keywords:* soil salinity; salinisation; evaluation of soil salinisation amelioration technologies;
31 | WOCAT; RECARE FP7 project; Timpaki Crete

32 | **Introduction**

33 | Soil, as control the biogeochemical and hydrological cycles of the Earth System and a
34 | provider of vital goods and services to sustain life, is one of our most important natural
35 | resources (Berendse et al., 2015; Brevik et al., 2015; Keesstra et al., 2012). Soil salinisation, a
36 | term used to refer comprehensively to saline, sodic and alkaline soils (van Beek and Tóth,
37 | 2012) is one of the major soil degradation threats globally, especially in drylands. In
38 | advanced stages salinisation transforms fertile and productive fields to barren land, thus
39 | restraining any vegetation growth (Chesworth, 2008; Jones et al., 2012; Tóth et al., 2008).
40 | High levels of soil salt accumulation can impact agricultural production, environmental
41 | health, and economic welfare (Rengasamy, 2006). Globally, 34 Mha - about 11% of total
42 | irrigated land, is estimated to be impacted (Montanarella, 2007). Salinisation is often linked to
43 | arid irrigated lands where prevailing low rainfall, high evapotranspiration rates and soil
44 | characteristics impede soil leaching, thus causing salt accumulating in the upper layers
45 | (Chesworth, 2008; Maas et al., 1999; Mateo-Sagasta and Burke, 2011). While moderate
46 | problems are reported even when irrigating with water of sufficient quality, constant or
47 | increasing soil salinity is chiefly caused by the use of highly saline irrigation water such as
48 | groundwater suffering from seawater intrusion (Dubois et al., 2011; Geeson et al., 2003;
49 | Mateo-Sagasta and Burke, 2011; Tóth and Li, 2013; van Camp et al., 2004).

50 | Soil salinity is a major factor limiting crop production and land development in coastal areas
51 | (Li et al., 2012; Sparks, 2003) and is a major cause of desertification in the Mediterranean
52 | countries. Along the Mediterranean coast, the problem of soil salinity is increasing due to

53 scarcity of precipitation and irrigation with low quality water. Saline soils here are present
54 mainly due to human activities (Abu Hammad and Tumeizi, 2012; Domínguez-Beisiegel et
55 al., 2013), especially with the extension of irrigation and the unmanaged use of saline water.
56 In the Mediterranean region, 25% of irrigated agricultural land is affected by a significant
57 level of salinisation leading to soil degradation (Geeson et al., 2003; Mateo-Sagasta and
58 Burke, 2011). Water supply in Greece is largely derived from groundwater sources and about
59 9% of the approximately 1.4 Mha of irrigated land is affected by soil salinisation due to
60 seawater intrusion (Jones et al., 2003; OECD, 2009)(~~Jones et al., 2003; OECD, 2009~~).
61 Seawater intrusion in most coastal areas of Greece has progressed a great distance inland,
62 especially in the south which is characterized by a more arid climate (Daskalaki and
63 Voudouris, 2008)(~~Daskalaki and Voudouris, 2008a~~). The island of Crete (Figure 1) is no
64 exception to the problem, with intensive agriculture and high tourism activity being the two
65 prime factors that strongly impact upon the available water resources. Agricultural growth in
66 the Messara plain of Crete has significantly impacted the water resources and ecosystem
67 services of the area by substantially increasing groundwater demand (Daliakopoulos and
68 Tsanis, 2014). The problem is exacerbated by poorly managed or unmanaged groundwater
69 extraction and distribution as well as arid climatic conditions. Seawater intrusion in the
70 coastal aquifer of Timpaki (Paritsis, 2005; Vafidis et al., 2013) adversely affects both water
71 resources and soil.

72 Sustainable Land Management (SLM) solutions for the problem of soil salinisation largely
73 depend on water availability, climatic conditions, period of salinity, land use and type of
74 assets under threat, the current extent and rate of the threat, and the availability of resources
75 (capital, inputs). Measures can be applied in conjunction with a wide range of amelioration
76 methodologies (Ali, 2011; Qadir et al., 2000) which can nevertheless be very case specific. A
77 brief account of such methodologies that can be considered as soft approaches towards soil
78 and water sustainability is presented in Table 2. The adoption of ~~Sustainable Land~~
79 ~~Management~~ (SLM) practices depends on personal, sociocultural, socioeconomic,

80 institutional and bio-physical factors (Illukpitiya and Gopalakrishnan, 2004) rather than
81 technical ones (Kessler, 2006). The range of variables that affect adoption may have
82 contrasting effects depending on context (Liu et al., 2013), and while economic incentives
83 (e.g. Posthumus and Morris, 2010) and accounting for risks, effectiveness, time and effort
84 involved in implementation strongly influence SLM technology adoption (e.g. Sattler and
85 Nagel, 2010), subjective user preference may be equally or more important (e.g. Wauters et
86 al., 2010). The World Overview of Conservation Approaches and Technologies (~~WOCAT,~~
87 ~~2008~~)(~~WOCAT~~) global network has been established to assist SLM specialists and
88 practitioners from all over the world in sharing valuable knowledge and improving decision-
89 making concerning alternative SLM practices (~~Liniger and Critchley, 2007; Schwilch et al.,~~
90 ~~2011~~)(~~Liniger and Critchley, 2007; Schwilch et al., others, 2011~~), thus eventually facilitating
91 SLM adoption. A review of the WOCAT database reveals that 10 out of 11 documented
92 measures for soil salinity amelioration or adaptation cover ~~“soft approaches” of~~ agronomical,
93 vegetative or management rather than structural ~~nature~~measures (~~WOCAT, 2015~~)(~~WOCAT,~~
94 ~~2015~~). While this is by no means a representative sample, it prompts towards a tendency of
95 the stakeholders for low cost decentralised and self-sustained solutions. ~~Besides, stakeholder~~
96 ~~inclusive decision making against soil salinity is currently gaining popularity (e.g. Bowmer,~~
97 ~~2014; Hornidge et al., 2011; Lázár et al., 2015; Schultz et al., 2007) around the world.~~
98 Through global sharing of successful (or failed) SLM experiences by researchers, technicians,
99 planners and end users involved in combating soil degradation, WOCAT strives to augment
100 efficiency in the application of knowledge and funds for improved decision-making and
101 optimized land management.

102 The RECARE (“Preventing and Remediating degradation of soils in Europe through Land
103 Care”) FP7 Project aims to develop effective prevention, remediation and restoration
104 measures using an innovative trans-disciplinary approach, actively integrating and advancing
105 knowledge of stakeholders and scientists in 17 Case Studies, covering a range of soil threats

106 | in different bio-physical and socio-economic environments across Europe. RECARE uses
107 | WOCAT to identify prevention, remediation and restoration measures currently used to
108 | combat soil salinization in Greece (among other soil threats in 16 other European sites). In
109 | this context, and towards an interdisciplinary approach on soil research (Brevik et al., 2015),
110 | this work assesses and discusses a stakeholder involving selection process for the application
111 | of promising technologies for soil salinity amelioration, focused at greenhouses cultivations
112 | of Timpaki, Crete.

113 | **Methodology**

114 | *The WOCAT Technology Questionnaire*

115 | The WOCAT Technology Questionnaire (QT) defines SML technologies as “agronomic,
116 | vegetative, structural and/or management measures that prevent and control land degradation
117 | and enhance productivity in the field”. These solutions may include: mechanical structures
118 | (e.g. terraces, check dams, contour stone walls and contour ridges), biological structures (e.g.
119 | afforestation and strips of vegetation), manipulation of the surface soil (e.g. tillage, mulching
120 | and soil amendments such as surfactants, compost and animal and green manure), rainwater
121 | harvesting (e.g. reservoirs and retaining dams)-, agronomic measures (e.g. drought-resistant
122 | species and varieties, short-cycle varieties, crop rotation, animal and green manures,
123 | appropriate fertilizer use, compost and weed control) and management measures (e.g. timing
124 | and intensity of agricultural activities, grazing management).

125 | The QT describes case studies from the field and is always linked to a specific area where the
126 | technology is applied and to SLM specialists who provide the information. It addresses the
127 | specifications of the technology (purpose, classification, design, and costs) and the natural
128 | and human environment where it is used. It also includes an analysis of the benefits,
129 | advantages and disadvantages, economic impacts, acceptance, and adoption of the technology
130 | (Schwilch et al., 2009). The collection of information involves personal contacts and
131 | knowledge sharing between land users and SLM specialists. The immediate benefits of filling

132 in the questionnaires include the compilation of fragmented information—often consisting of
133 the undocumented experiences of land users and specialists—and a sound evaluation of one's
134 own SLM activities (Liniger and Schwilch, 2002) so that it can be retrieved and suggested
135 under similar bio-physical, socioeconomic, and institutional conditions.

136 Stakeholder interaction

137 The stakeholder interaction methodology presented here starts with a participatory
138 identification of actual and potential prevention, remediation and restoration measures takes
139 place during a stakeholder workshop where a first selection of promising measures is made.
140 In this workshop, participating scientists also propose soil salinisation
141 prevention/amelioration measures documented in the literature (adopted to the Case Study
142 conditions) to ensure sufficiently sound alternatives are available, while stakeholders
143 provided measures from their personal experience. Feasible and promising measures are
144 singled out during the workshop and WOCAT questionnaires for SLM technologies are used
145 to document them. Knowledge gaps and ambiguities are clarified via personal
146 communications with experts.

147 At a subsequent workshop documented technologies are presented in depth and a list of
148 possible local and scientific criteria are identified in collaboration with stakeholders. Criteria
149 are grouped by the technology's benefit or impact categories, as depicted by WOCAT: (a)
150 production and socio-economic, (b) socio-cultural, (c) ecological and (d) off-site benefits.
151 Eventually, criteria of each category are ranked from the least to the most important according
152 to stakeholder perception. Prominent technologies are also assigned scores per criterion for
153 their expected effects on reducing soil degradation, related costs and benefits, ecosystem
154 services, also reflecting the degree to which these technologies are acceptable by
155 stakeholders.

156 ~~A participatory identification of actual and potential prevention, remediation and restoration~~
157 ~~measures took place in an initial stakeholder workshop where a first selection of promising~~

158 ~~measures was made. In this workshop, scientists brought in to the selection process soil~~
159 ~~salinisation prevention/amelioration measures documented in the literature (adopted to the~~
160 ~~Case Study conditions) to ensure sufficiently sound alternatives are available, while~~
161 ~~stakeholders provided measures from their personal experience. Feasible and promising~~
162 ~~measures were singled out during the workshop and WOCAT questionnaires for SLM~~
163 ~~technologies were used to document them. Knowledge gaps and ambiguities were clarified~~
164 ~~later via personal communications with experts. At a second workshop, prominent measures~~
165 ~~were ranked for their expected effects on reducing soil degradation, related costs and benefits,~~
166 ~~ecosystem services, and the degree to which these measures are acceptable by stakeholders,~~
167 ~~using several local and scientific criteria identified in collaboration with stakeholders.~~

168 Technology evaluation and selection

169 A simplified version of the Multi-Criteria Analysis (MCA) described in Mendoza et al.
170 (2000) simple weighting method is used for the evaluation of each technology t considering a
171 set of criteria c which, under the premise of the previous paragraph, fall within a single
172 criteria category. Considering that criteria are ranked with ascending order of importance (i.e.
173 1 is the least important and n is the most important of n number of criteria), weights (W_c) can
174 be assigned so that $\sum_{c=1}^n W_c = 1$. Per criterion, a technology is assigned score ($S_{c,t}$) which is
175 taken into account weighted by W_c to estimate the cumulative score S_t such that:

$$S_t = \sum_{c=1}^n W_c \times S_{c,t} \quad (1)$$

176 The result of this weighting allows technologies to be ranked per benefit category, assuming
177 that categories themselves can't be directly compared. For example, here we consider that,
178 e.g. off-site benefits can't be measured against socio-cultural benefits so a unique S_t is
179 calculated per benefit category. In an effort for parsimony, here we ignore several aspects of
180 decision analysis uncertainty (Scholten et al., 2015).

181 **Case Study**

182 The Timpaki basin is connected to the western Messara plain by the Geropotamos River
183 through the Phaistos gorge and encompasses an area of 50 km² located in the central-south
184 area of Crete with a mean elevation of 200 m. The topography of the basin is generally flat
185 with steeper slopes in the northeast with the highest point being part of the Psiloritis Mountain
186 (Figure 1). ~~Timpaki sedimentary basin was formed and evolved during Miocene. Pleistocene
187 and Holocene deposits dominate in the study area. The Neogene formation crops out mainly
188 to the north of the study area and underlies the Pleistocene deposits. According to a review of
189 the pumping test programme (Paritsis, 2005), transmissivity values in the alluvium exceed
190 1×10^{-1} m²/sec. Storage coefficient values are on average around 10% and in coarser grained
191 layers probably reach 15% or more. Transmissivity for the Lower Pleistocene ranges from
192 5×10^{-3} to 4×10^{-2} m²/sec, and the average value is about 1×10^{-2} m²/sec. Storage coefficients are
193 estimated to be around 6%. In the alluvium, well yields can exceed 300 m³/h causing a few
194 meters drawdown and drawdown with 100 m³/h/m specific capacity. The pumping levels
195 range between 3 and 7 m above sea level. At the central part of the plain, between Timpaki
196 and the Klematianos stream, well yields 100 m³/h with specific capacities of 20 to 40 m³/h/m
197 drawdown are observed. The main geological coverage of the basin includes conglomerates,
198 clays, silts, sands and marls that are deposited unevenly.~~

199 The climate ranges between sub-humid Mediterranean and semi-arid with mild moist winters
200 (average temperature: 12 °C) and dry hot summers (average temperature: 23 °C) while the
201 mean annual precipitation is around 500 mm. As there is little surface water flow outside the
202 winter months (Vardavas et al., 1997), groundwater is the main source of irrigation water and
203 the key resource controlling the economic development of the region. Water shortage ~~is~~ often
204 ~~experienced~~ occurs, due to temporal and spatial variations of precipitation, increased water
205 demand during summer months and the difficulty of transporting water due to the
206 mountainous areas. Lately, there have been growing concerns over the possible depletion or

207 deterioration of the groundwater quality due to intensive pumping beyond the safe yield of the
208 basin (Tsanis and Apostolaki, 2008) and the gradual seawater intrusion (Paritsis, 2005;
209 Vafidis et al., 2013). Despite measures for the protection of water resources imposed by the
210 by Local Water Authority since 1984, implementation has faced difficulties mainly due to
211 private wells (Kritsotakis and Tsanis, 2009).

212 Because of the favourable climatic conditions year round, Timpaki is a highly exploited area
213 concerning the greenhouse cultivations, even compared to the parent Municipality of Phaistos
214 (Table 1). Horticultural crops are drip-irrigated almost exclusively from groundwater
215 extraction, harvested twice a year and mainly comprise of tomato (*Solanum lycopersicum*),
216 cucumber (*Cucumis sativus*), zucchini (*Curcubita pepo*), eggplant (*Solanum melongena*),
217 pepper (*Capsicum annuum*) and green beans (*Phaseolus vulgaris*) (Thanopoulos et al., 2008).
218 Here we address only tomato, the prevailing and most profitable horticultural crop under
219 plastic. Tomato is moderately sensitive to salinity, able to withstand soil electrical
220 conductivity (*EC*) up to 2.5 dS/m without significant yield losses (~10%) but suffering a 50%
221 yield loss at ~~2.5~~5.0 dS/m ((Jones Jr, 2007)).

222 Contrary to many rural areas in Greece that face the effects of urbanization, the population of
223 Timpaki has been steadily rising since the 50s, mainly due to the opportunities offered by the
224 tourism sector in this coastal area (Figure 2, left). Besides, there is evidence that suggests a
225 motion of rural repopulation may have been activated in the country (Gkartzios and Scott,
226 2015). In Timpaki, land is mostly privately owned and water rights can be public,
227 cooperative or private. The socioeconomic gap among farmers is not too wide and more or
228 less on par with those of the rest of the community which has faced a prolonged crisis leading
229 to little overall investments and financial contraction (Figure 2, right). Stakeholders often
230 hold more than one role in the community, which often bring them at the same table either
231 perpetuating or forcing conflicts to be resolved.

232 | **Results**

233 | *Participatory selection of SLM technologies*

234 | In the context of the RECARE Project, Timpaki has been selected as a Case Study of the
235 | salinisation soil threat. As part of the stakeholder participation and valuation activities, 20
236 | local and external stakeholders (including local and prefectural administrative authorities,
237 | agricultural technicians, farmers, scientists and NGO representatives) participated in a local
238 | workshop in February 2015. Stakeholders were asked to: (1) identify and group the primary
239 | constraints of greenhouse production linked to soil salinisation, (2) discuss the list of potential
240 | technologies for addressing the soil salinisation threat in a user's point of view and, ~~(3)~~ select
241 | the most promising technologies currently applied ~~and~~ ~~(4)~~. Criteria for selection included
242 | compatibility with current agricultural practices as well as sustainable investment and
243 | maintenance cost.

244 | At a second workshop, stakeholders were invited to (1) assess ~~them~~ promising these
245 | technologies using criteria from the WOCAT QT, and (2) reach a consensus regarding the
246 | perceived ranking of criteria of the same category. Through ~~that~~ this process, promising
247 | technologies were assessed and selected using a participatory approach that combines
248 | collective learning with the application of a globally standardized documentation and
249 | evaluation framework as well as follow-up communication with experts. Table 2 presents a
250 | comprehensive list of empirical and literature prevention and amelioration technologies that
251 | have been applied to combat the soil salinisation threat, along with a representative reference.
252 | Table 2 also lists the type of measure according to WOCAT classification as well as the main
253 | prevention/amelioration strategy addressed by the respective technology (explained in Table
254 | 3). The next paragraphs ~~describe~~ ~~and~~ thoroughly discuss the three most prominent
255 | technologies that surfaced from the participatory selection of the technologies listed in Table
256 | 2. These technologies were selected among already applied approaches that were

257 unanimously considered by stakeholders as “best practices” for greenhouse cultivation in the
258 area.

259 *Technology 1 (T1): Rain-water harvesting from greenhouse roofs-*

260 Rainwater harvesting is one of the most ancient soil and water conservation and management
261 technologies (AbdelKhaleq and Alhaj Ahmed, 2007). Nevertheless, applications are still
262 current, often taking advantage of greenhouse structures (Islam et al., 2013; Ji et al., 2010)
263 and explicitly practiced against soil salinity in greenhouses (Davies et al., 2011). The
264 technology involves taking advantage of ~~The~~ greenhouse roofs is used as catchment areas for
265 rainwater harvesting. ~~The~~ harvested rainwater is used for irrigation ~~purposes~~, either on its
266 own or mixed with water from other sources. A network of gutters is installed to channel
267 water into a storage tank that can be either above ground or at ground level, open or covered
268 (Figure 3). ~~The majority of the greenhouses in the region have built in gutters between the~~
269 ~~basic construction units in order to discharge rainwater from the roof for structural safety.~~
270 ~~Thus, few additional structural measures are required including besides the implementation~~
271 ~~construction of of some further gutters that channel rainwater in the a storage reservoir~~
272 ~~system, such as a PVC lined aboveground tank and preparation of the area for the tank~~
273 ~~installation. Overland tanks may consist of galvanized steel or similar material. or artificial~~
274 ~~pond~~ ground level storage usually requires earth removal. Reservoir Tank size may be
275 determined by various criteria but the rule of thumb in the area is to construct 300 m³ per ha
276 of greenhouse area. ~~In all cases, the installation of the suitable waterproofing material is~~
277 ~~required to avoid leaks.~~ A cover may also be installed to reduce evaporation. Furthermore, a
278 suitable pump and mixing facilities are installed to control water quality and quantity. During
279 operation, a water filter and/or other water treatment may be required for removal of particles
280 and waterborne disease mitigation.

281 The technology promotes sustainable land management through prevention and mitigation of
282 land degradation by increasing water resources self-sufficiency, thus allowing the user to rely

283 less on the scarce groundwater resources and reduces the risk of soil salinization and
284 production failure. Furthermore, the technology improves the overall irrigation water quality,
285 both on and offsite. The main disadvantage of the technology, especially for the cultivation of
286 tomatoes that require irrigation water ~~with-of moderate~~higher electric conductivity, is the
287 increase of compensating agricultural inputs (i.e. fertilizers) ~~to compensate for the lack of~~
288 ~~minerals in the rainwater~~. This disadvantage can be mitigated by mixing rainwater-freshwater
289 with water from ~~other-lower quality~~ sources (e.g. Malash et al., 2005). The technology
290 requires average technical knowledge from both the agricultural advisor and the land user.
291 Establishment costs include the construction of the preparation of the tank placement surface,
292 the tank construction, the installation of the gutter network and the installation of the pump
293 and water sanitation measures. The majority of the greenhouses in the region have built-in
294 gutters between the basic construction units in order to discharge rainwater from the roof for
295 structural safety. Thus, few additional structural measures are required besides the
296 construction of a reservoir system, such as a PVC-lined aboveground tank or artificial pond.
297 Maintenance costs of the gutter network, the water storage tank and the pump are negligible.
298 Total costs amount to approximately 14,000 €/ha for a water storage that can cover at least
299 50% of the irrigation demand throughout the year, but can vary depending on scale.

300 *Technology 2 (T2): Crop rotation for green manuring in greenhouse*

301 Green manuring is also part of our global heritage of ancient agricultural practices (MacRae
302 and Mehuys, 1985) and has been regaining attention as an organic farming soil amendment.
303 The positive effects of green manuring in open-field vegetables are well documented
304 (Beckmann, 1977; Chaves et al., 2004; MacRae and Mehuys, 1985; Stirling and Stirling,
305 2003; Thorup-Kristensen, 2006) and followed by modern greenhouse applications (Aghili et
306 al., 2014; Duyar et al., 2008; Rose et al., 2015; TÜZEL et al., 2013).
307 Here, tThe Angiosperm *Sorghum vulgare* ~~is~~ used in greenhouse cultivations is suggested as for
308 green manuring through crop rotation with tomato plants. The crop rotation usually takes

309 place every other summer when local greenhouses remain otherwise fallow. ~~Sorghum is~~
310 ~~commonly used for grain, fibre and fodder, but this technology uses fresh plant biomass as a~~
311 ~~soil conditioner.~~ Initially, when the main crop (tomatoes) is removed from the greenhouse in
312 May/June, about 70 kg/ha of sorghum seeds are sown and incorporated in the soil by
313 ploughing at about 4-5 cm depth. Sorghum is drought- and heat-tolerant as well as moderately
314 salt-tolerant (Netondo et al., 2004), thus the irrigation needs are minimal and depend on the
315 respective climatic conditions. Water stress conditions ~~that~~ may adversely affect grain
316 production but promote root system expansion thus improving soil structure are in this case
317 favourable. Before the beginning of the tomato season in September, the farmer uses a branch
318 grinder to fritter the Sorghum plants and then incorporates them in the soil by tillage (Figure
319 4). At this time the sorghum is still at a soft dough stage (Vanderlip, 1993) so a 20 cm deep
320 tillage is enough to dispatch the rooting system and immature grains won't grow back in the
321 greenhouse. The process also needs to be well schedule to provide enough time for
322 greenhouse sanitation before planting tomatoes.

323 The technology is applied as an effective agronomic measure for the increase of soil
324 productive capacity, the reduction of pests and soil borne parasites such as nematodes
325 (Gardiano et al., 2014; Ortiz et al., 2015) diseases (due to breaking or limiting pest cycles)
326 and the mitigation of soil salinity (Netondo et al., 2004). This technology mitigates and
327 prevents soil degradation by improving the soil and subsoil structure through the deep root
328 system of sorghum (often >1 m for mature crops) and increasing nutrient and organic matter
329 availability through the incorporation of the plant biomass into the soil by tilling it under.
330 Furthermore, organic amendments favour improved soil hydrology and structure
331 (Yazdanpanah et al., 2016) favours higher infiltration rates, thus, mitigatinges the salt
332 accumulation in the root zone ~~through increased leaching and therefore combats soil salinity.~~

333 The technology requires little technical knowledge from both the agricultural advisor and the
334 land user. The increase of workload and the demand of irrigation water during the dry
335 summer period constitute the main drawbacks of this technology. Otherwise, it has negligible

336 establishment costs in the sense that it can be part of the usual farming practices but requires
337 maintenance and recurrent activity costs such as seed and sowing costs, irrigation, and
338 machine hours for reducing branch length with a branch grinder and incorporating of sorghum
339 in the soil with a tiller, which can amount to 1,000 €/ha every 2 years mainly due to labour
340 (i.e. for small scale farmers personal effort is usually sufficient for the application of the
341 technology and the only cost is that of seeds and machine rental or about 200 €/ha).

342 *Technology 3 (T3): Application of biological agents to increase crop resistance to salinity*

343 The *Trichoderma harzianum* fungus and various types of symbiotic associations of
344 Mycorrhizae are used in greenhouse cultivations in order to mitigate the impacts of salinity on
345 crops and to improve existing soil properties. These biological agents are supplied
346 commercially as soil amendments, and specific treatments vary according to cultivation type.
347 The implementation of biological agents usually takes place once per plant as the
348 microorganisms coexist with the plant (symbiotic association) and can be performed in
349 different stages of the crop cultivation depending on the commercial product, e.g. as solution
350 in the irrigation water, as solid soil amendment in the early growing stages (Figure 5), or
351 optimally, at the plant nursery (seed bio-priming), or during planting (plant inoculation).
352 Biological agents require increased organic matter in the soil, absence of toxic substances
353 (e.g. copper, fungicides, and pesticides), and, depending on agent type, suitable soil moisture
354 and temperature. Here we investigate the effects of biological agents in tomato plantations,
355 which are implemented in the early growing stages through irrigation.

356 The technology is applied as an effective agronomic measure for the increase of plants salt
357 tolerance, the reduction of soil borne diseases that affect plant roots and increase of water and
358 nutrients absorption. This technology prevents or mitigates soil degradation by improving the
359 subsoil structure by causing plant root system expansion and increase of the ability of the
360 plant to absorb phosphates and micronutrients (Altomare et al., 1999). This effect can
361 potentially decrease agricultural inputs (water and fertilizers) up to 40%. An additional

362 benefit is the maintenance and increase of subsoil fauna diversity and the subsequent
363 biodegradation. The improved soil structure promotes higher infiltration rates, mitigates the
364 salt accumulation in the root zone and combats soil salinity, one of the main soil degradation
365 problems in the coastal zone. Finally, the application of biological agents helps to keep the
366 plants healthy thus leading to increased crop yield, and reduced production risk. The
367 technology requires high technical knowledge from the part of the agricultural advisor but
368 little from the side of the land user. The technology has negligible establishment costs since it
369 can be part of the usual farming practices but requires the recurrent activity costs of
370 inoculation with the selected biological agent. For an annual application of a biological agent
371 the total cost is on average 3,000 €/ha per year depending on expert advice.

372 **Results and discussion**

373 *Technology evaluation*

374 *A first interpretation of results (Table 4) shows that Comparison of impacts and benefits*

375 ~~The variety and multidisciplinary of the stakeholders participating in the workshop allowed~~
376 ~~for an in-depth discussion on the three most promising technologies proposed by stakeholders~~
377 ~~and a comparative analysis driven by the WOCAT QT process. Using a participatory~~
378 ~~approach and the impact criteria from QT (advantages and disadvantages), the impacts of~~
379 ~~each technology on the ecosystem and the human wellbeing were identified and ranked (-).~~

380 ~~Overall,~~ T1 is the only technology that directly contributes to the reduction of soil salinity
381 whereas T2 and T3 have an indirect effect but also act as soil amendments thus enhancing
382 other soil functions in the process. Due to the immediate effect of freshwater application, it is
383 safe to say that rainwater harvesting (T1) is the scientifically and ecologically optimal
384 solution for conditions of extremely saline soil, whereas T2 and T3 do require some levels of
385 soil fertility in order to produce results.

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Discussion

~~WOCAT effectively documents SLM technology strengths and weaknesses according to expert and user stakeholder opinion, along with proposed steps for sustaining and enhancing merits or mitigating inefficiencies.~~ The use of rainwater harvesting (T1) provides a degree of water autonomy thus providing ~~users~~ farmers with a sense of security for optimizing or diversifying production. ~~Autonomy can be enhanced with the use of larger tanks reservoirs and more efficient drainage/gutter networks.~~ Additional value is derived by conflict mitigation within in the community through the off-site benefit of overall increase of water availability. Disadvantages include soil sealing of fertile soil thus reducing cultivated space, and the contingency on climatic conditions (precipitation/evaporation). Nevertheless, the latter is minor since during dry years the storage tank can be used as a mere buffer for other sources of water and the application of covers, shading solution (Hassan et al., 2015) or wind shelters (Hipsey and Sivapalan, 2003) can reduce evaporation. ~~Nevertheless,~~ the significant reservoir tank installation cost and accommodation are the limiting factors and indeed the largest deterrent, especially for small property owners. The economic feasibility of rainwater harvesting for irrigation has also been investigated by Liang and van Dijk (2011) who highlighted the importance of low pricing of groundwater that can render the investment in small and medium rainwater harvesting systems less attractive. Under the current circumstances, the net profit from this investment may be positive only for large property owners or after long-term use. It is estimated that only 5% of land users in the area own a water harvesting system and about 70% have constructed it using external material support. ~~On the other hand~~ Nevertheless, if groundwater and the soil salinisation becomes prohibitive for cultivation it is certain that a rainwater harvesting system per greenhouse will ~~become obligatory~~ no longer be optional. ~~The net profit from this investment may be positive only for large property owners or after long term use, but, as the workshop revealed, such a measure can mitigate conflict in the community through the offsite benefit of overall increase of water~~

412 | ~~availability. Disadvantages include soil sealing of fertile soil thus reducing cultivated space,~~
413 | ~~and the contingency on climatic conditions (precipitation/evaporation). Nevertheless, the~~
414 | ~~latter is minor since during dry years the storage tank can be used as a mere buffer for other~~
415 | ~~sources of water and the installing of a cover can reduce evaporation.~~

416 | The use of green manuring (T2) effectively decreases the required amounts of fertilizers and
417 | pesticides, therefore leading to a healthier soil in a sustainable way. Based on the practical
418 | experience the cost of the technology is more or less self-sustained (i.e. the additional costs
419 | and workload are compensated by the reduced agricultural inputs during the growing season.
420 | The requirement of machinery (branch grinder, tiller) that is not used full-time for greenhouse
421 | operations (therefore their purchase can't be easily justified for a small land owner), is viewed
422 | as a disadvantage that is hard to overcome, if this machinery is not readily available for
423 | lending or renting. Moreover, the technology increases workload during a period where the
424 | greenhouse is otherwise fallow and would allow a part-time farmer to earn an off-farm
425 | income (e.g. from tourism). It is worth mentioning that only one farmer in the area practices
426 | this technology and had the opportunity to present it to other stakeholders during the
427 | workshop. From their side, stakeholders found the technology and its conveyed results very
428 | promising and worth further investigation to better identify adoption benefits.

429 | The use of biological agents as crop growth and salinity tolerance amendments (T3) greatly
430 | improves crop production and overall soil functions. Significant advantages of this
431 | technology include the wide variety of biological agents, and their versatility and adaptability
432 | | ~~(Harman et al., 2004) (i.e. trichoderma species are naturally found in soils at all latitudes)~~ that
433 | allows technicians to tailor application to the specific needs of each cultivation and user. The
434 | technology is simple to implement and generates little additional workload for the end user.
435 | Even though the cost of the inoculated plants or respective soil amendments is significant, the
436 | technology is applied by at least 15% of the local users thus underlining the fact that annual

437 benefits balance out costs. The local farmers' union may provide the opportunity to scale
438 down high initial costs by placing bulk orders.

439 Criteria importance and scoring

440 A second reading of the results based on individual criteria importance reveals a different
441 narration. Reduced expenses on agricultural inputs and risk of production failure predominate
442 other production and socio-economic criteria in the value system of stakeholders (Table 4).
443 This preference largely counterbalances other benefits of this category yielded by T1 bringing
444 it on par with those offered by T2 and much lower than those offered by T3 (Figure 6). While
445 T1 remains the most all-inclusive solution, it becomes apparent that for the financially
446 conservative dominated sample (low input - low risk) investing in this technology does not
447 seem optimal. Since full costs for adopting T1 have to be borne in advance, the dynamics and
448 uncertainty about the remaining soil resilience to mismanagement interact to generate an
449 'option value' associated with postponing T1 (Ghadim and Pannell, 1999). On the other hand,
450 T3 scores higher in the production and socio-economic criteria domain (Figure 6).

451 Regarding the three other criteria categories, T1 still yields the highest impact in terms of
452 significant criteria for socio-cultural, ecological and off-site benefits (Table 4). It is also
453 notable that stakeholders value food security and water quality most, while the least valued
454 criteria are pest species and soil biodiversity, and soil moisture, as greenhouse practices
455 usually keep these factors under close control. Stakeholder preference for food security over
456 conflict mitigation suggests a fragmented society with little coordination and low capacity of
457 adaptation, which is not typical for rural Greece. Nevertheless, stakeholders are the least
458 interested in reducing workload suggesting a high level of diligence and commitment.

459 **Conclusions**

460 The variety and multidisciplinary of the stakeholders participating in the workshop allowed
461 for an in-depth discussion on the three most promising technologies proposed by stakeholders

462 and a comparative analysis driven by the WOCAT QT process. Using a participatory
463 approach and the impact criteria from QT (advantages and disadvantages), the impacts of
464 each technology on the ecosystem and the human wellbeing were identified and evaluated
465 (Table 4). WOCAT effectively documented SLM technology strengths and weaknesses
466 according to expert and stakeholder opinion, along with proposed steps for sustaining and
467 enhancing merits or mitigating inefficiencies. Based on the results of this application and the
468 feedback of participants, the methodology ~~appears to facilitate~~s effective multi-stakeholder
469 learning processes (especially in the case of T2) that contribute to more sustainable
470 management of land.

471 In the Timpaki Case Study it is obvious that stakeholders have a preference towards
472 technologies that promote existing cultivations, rather than more salt tolerant crops or
473 alternative land use, signifying the lifelong commitment for the land and their products. To
474 underline the existence of expertise, there are indeed examples where the joint effort of
475 technicians and farmers with adequate investment funds has succeeded in exceptional results.

476 Discussions revealed that certain stakeholdersfarmers are well aware of SLM practices and
477 are open to sharing their knowhow. Nevertheless, the majority is forced to make short term
478 planning and focus on short term profit maximization due to ~~are eager to practice SLM but~~
479 ~~the financial circumstances and other externalities force them to make short term planning~~
480 ~~and focus on short term profit maximization.~~

481 To some extent, the three documented technologies promote sustainable agriculture
482 management (soil protection and conservation) and reduce production failure risk and soil
483 salinity. Even though a direct comparison is challenging, WOCAT has enabled researchers
484 and users to rank technology impacts during the joint workshop. Results showed that T2 and
485 T3 have a relatively low recurrent cost and almost direct return but don't present a direct
486 solution to the soil salinity threat. As a consequence, their applicability and effectiveness may
487 gradually decline as soil salinity increases. On the other hand T1 provides a long term

488 solution that enables the use of additional technologies and generates returns beyond the
489 annual production. Above soil sustainability, the wide implementation of rainwater harvesting
490 is bound to greatly reduce water use conflicts, thus contributing to the general well-being of
491 the local community.

492 The negligible spontaneous trend towards adoption of T1 can be largely attributed to the high
493 establishment cost and the negligible impact of agricultural inputs reduction compared to T2
494 and T3 (i.e. financial returns may not be immediately apparent). Results support the
495 hypothesis that stakeholders tend to embrace soft (e.g. agronomical and management), non-
496 capital intensive, but possibly ephemeral approaches against the soil salinization threat. This
497 can be partly explained by a preference to adapt rather than mitigate and to offset costs of an
498 otherwise uncertain outcome. Findings also have to be interpreted in the context of the current
499 socioeconomic conditions that have augmented financial uncertainty. Recent research by
500 Micha et al. (2015) has highlighted the role of the financial crisis along with a range of social
501 factors in decision making of Greek farmers.

502 ~~The negligible spontaneous trend towards adoption of T1 can be largely attributed to the high~~
503 ~~establishment cost and the negligible impact of agricultural inputs reduction compared to T2~~
504 ~~and T3 (i.e. returns may not be immediately apparent).~~

505 Even though word of mouth conveys the successful results, users are willing to adopt the
506 technology only if external material support is provided. ~~The preliminary~~ insight attained
507 during the workshop points out to a pattern of technology adoption where a “pioneer” applied
508 a technology first but the majority of users will follow only when they have run out of well-
509 established options. Another explanation is that for more permanent and costly solutions,
510 stakeholders tend to anticipate for structural and policy solutions to be implemented by the
511 central government. This often means that the system is already on the verge of collapse.
512 Possible solutions to ~~overcome-meet~~ this ~~barrier-challenge half-way~~ may be from local

513 | [government](#) to provide incentives (i.e. to subsidize the technology) or to make it an obligatory
514 requirement for greenhouse operation.

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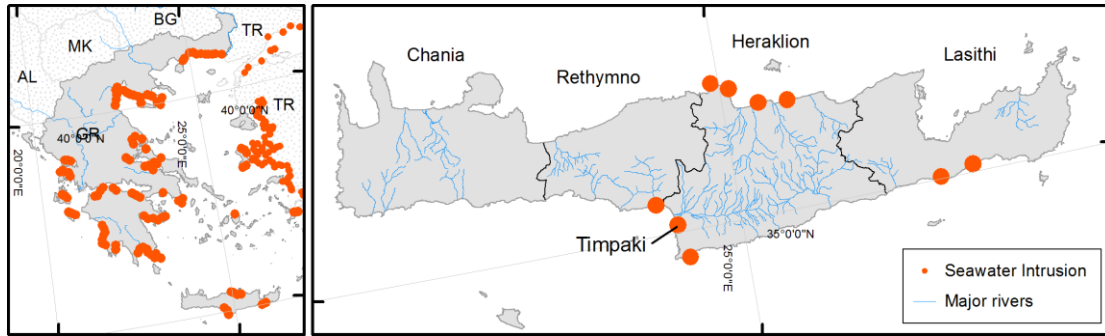
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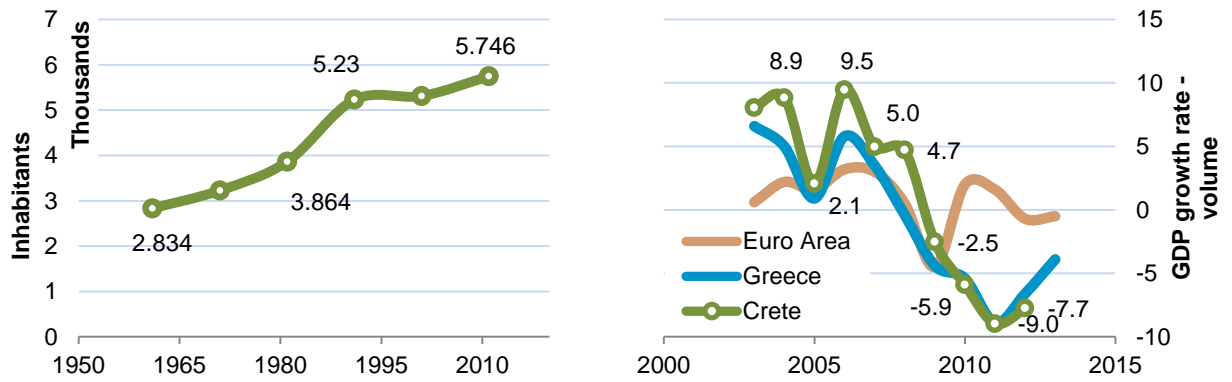
Figure 1: Areas of seawater intrusion in Greece (left) and specifically in Crete (right). Adopted from

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Daskalaki and Voudouris (2008) and EEA (1999).

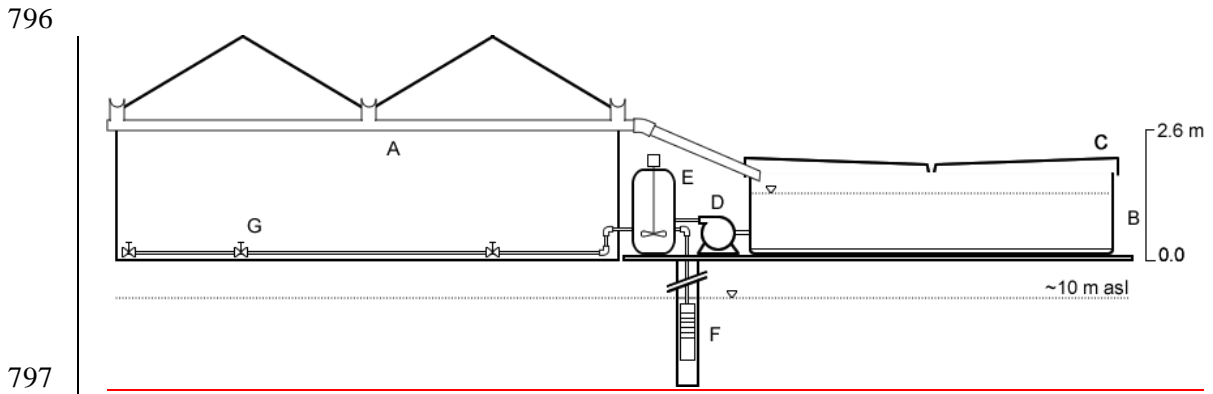
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792 Figure 2: Left, population in Timpaki (Source: [HSA, 2015](#))-[HSA, 2015](#)); right, “Real GDP growth rate -
 793 volume - Percentage change on previous year” for the Euro Area, Greece and Crete (Source: [EUROSTAT,](#)
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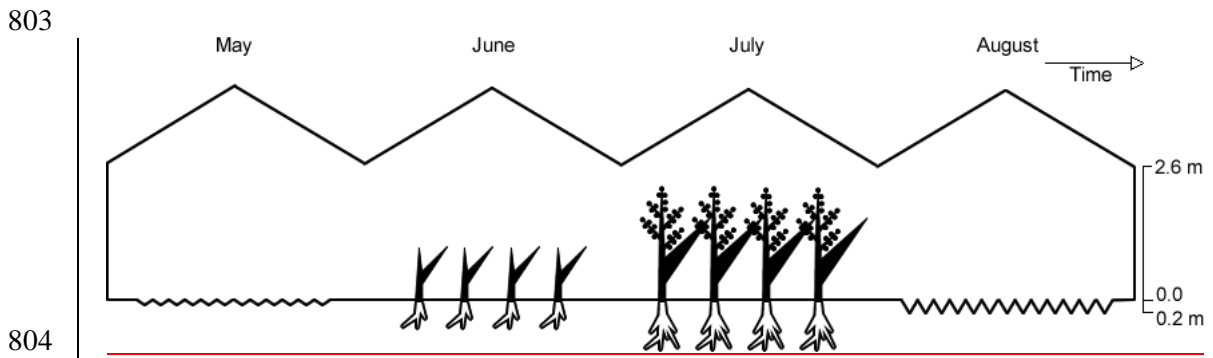
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798 **Figure 3: A network of gutters (A) channels rainwater to an adequately insulated metal tank into a reservoir**
 799 **facility (B) that can be optionally covered (C). The stored water is then pumped (D) into a mixing tank (E)**
 800 **where it dilutes the saline groundwater pumped from the aquifer (F) used for irrigation. Reduced salinity**
 801 **water is then directed to the irrigation system (G) of the greenhouse.**

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 805 **Figure 4: Sorghum rotation, from -seeded in June-May and to incorporationed in the ground soil in**
 806 **August using a tiller.**
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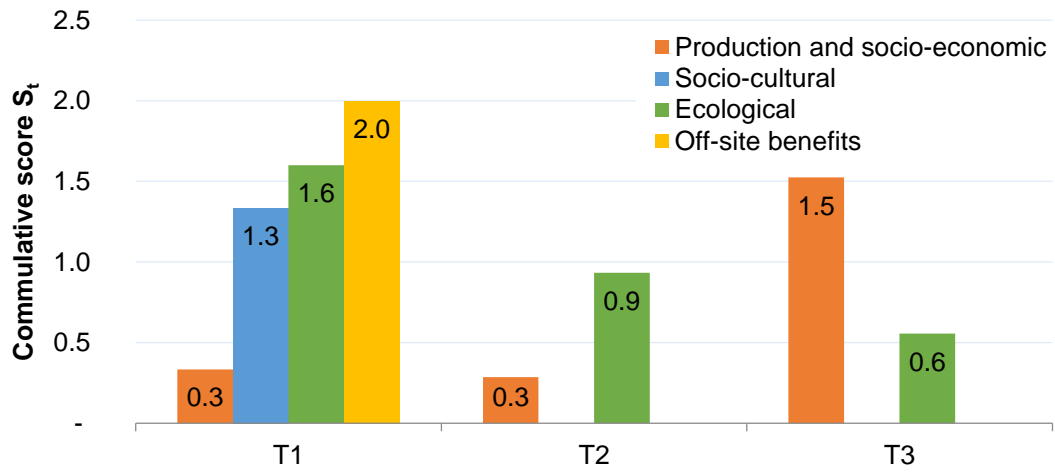
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Figure 5: Trichoderma in the form of cylindrical pellets scattered around the base of a tomato plant.

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Figure 6: Cumulative score (S_c) per benefit category for the three technologies assessed.

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Table 1: Units in ha (% of total) Source: HSA (2008)

Area	Olive trees	Arable crops¹	Horticulture	Citrus	Vine trees	Total
Timpaki	1,100 (43%)	1,005 (39%)	401.5 (16%)	37 (1%)	3 (0%)	2,540.2
Phaistos	13,090 (79%)	1,805 (11%)	1,404.3 (8%)	187.5 (1%)	62.4 (0%)	16,549.2

818 ¹Major arable crops include watermelons, melon and potatoes.

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Table 2: List of amelioration technologies for soil salinisation.

Technology	SLM category ¹	Main benefits ²	Selected references
Leaching (provided good drainage conditions)	A	A7	Ali (2011), Qadir et al. (2000)
Surface flashing	A	A7	Qadir et al. (2000)
Drip irrigation	S, A	A1, A8	Ali (2011), Wan et al. (2007)
Watering at night	M	A1, A8	empirical
Increase of irrigation water every 3-4 watering events	A, M	A7	empirical
Irrigation with saline water at less sensitive growth stages	A	A4	Ali (2011)
Mixing of saline/non-saline water	M, A, <u>S</u>	A5,	Ali (2011), Malash et al. (2005)
Alternate/cyclic irrigation with saline and fresh water	A, S	A4	Ali (2011)
Alternative water resources (e.g. reuse of wastewater) (e.g. T1)	S, M	A5	Ali, (2011), Iannetta and Colonna (2009)
Desalination of irrigation water	S, M	A5	Iannetta and Colonna (2009)
Mechanical removal of salt surface salt crust	A, S	A7	Ali (2011), Qadir et al. (2000)
Careful use of machinery (no heavy machinery)	M	A2, A3	Iannetta and Colonna (2009)
Green manuring - mulching with manure (e.g. T2)	A	A2, A3	Ali, (2011), Chatzigiannakis et al. (2012)
Use of compost or other organic soil amendments	A, M	A1, A3	Chatzigiannakis et al. (2012), Oo et al. (2015), Srivastava et al. (2014)
Mulching with leaves/bark or other material	S,A	A1, A7	Al-Dhuhli et al. (2010), Ali (2011), Mao et al. (2014)
Use of inorganic amendments (e.g. Si, CaSO ₄ .2H ₂ O, H ₂ SO ₄)	A	A3, A4, A8	Ahmad et al. (2013), Matichenkov and Kosobrukhov (2004)
Biological reduction (phytoremediation or bioremediation)	A, V, M	A4	Ahmad et al. (2013), Ashraf et al. (2010), Qadir et al. (2007) Singh et al. (2015)
Introduction of salinity-hypoxia tolerant plants	M, V	A1, A3, A7	Ali (2011), Qadir et al. (2000)
Land use change from irrigated to rainfed	M, V, A	A5	Iannetta and Colonna (2009)
Implementation of drainage systems	S,	A2, A7	Ali (2011), Chatzigiannakis et al. (2012)
Intervention to the nutrition of plants (e.g. fertilisers)	A	A4	Flores et al. (2004), NavarroPedreno et al. (1996)
Drought pre-treatment of seedlings or seeds with NaCl	A	A4	Cayuela et al., (2007)
Grafting seedling on proper rootstock	A	A4	Estañ et al. (2005), Fernández-García et al. (2004)
Inoculation with mycorrhizal associations (e.g. T3)	A	A4	Copeman et al. (1996)
Biopriming with <i>Trichoderma harzianum</i> (e.g. T3)	A	A4	Rawat et al. (2011)
Pre-sowing (or pre-plant) irrigation	A, M	A4	Ali (2011)

A: Agronomic; M: Management; S: Structural; V: Vegetative; T1, T2 and T3 are explained in the text.

¹SLM measure category after WOCAT

²As explained in Table 3.

Table 3: Intervention strategies of salinisation amelioration technologies.

Symbol¹	Measure goal
A1	Decrease of evaporation - conserve soil water content
A2	Increase drainage
A3	Improve of soil quality- structure
A4	Adaptation: increase of plants salt resistance or decrease of plants salt accumulation
A5	Improve irrigation water quality
A6	Lower of groundwater table
A7	Decrease soil salt accumulation
A8	Reduce irrigation water application

¹As used in Table 2.

Table 4: Comparison of the ecosystem and human wellbeing impacts of each Technology along with average ranking of each benefit according to stakeholders.

	<u>Rank</u>	<u>Weight</u> <u>(W_{Bj})</u>	<u>T1</u>	<u>T2</u>	<u>T3</u>
			<u>T1</u>	<u>T2</u>	<u>T3</u>
Production and socio-economic benefits					
Increased irrigation water availability quality	<u>4</u>	<u>0.19</u>	+++		
Reduced risk of production failure	<u>5</u>	<u>0.24</u>	++		++
Increased crop yield	<u>3</u>	<u>0.14</u>	+	+	++
Reduced expenses on agricultural inputs	<u>6</u>	<u>0.29</u>	---	+	++
Reduced workload	<u>1</u>	<u>0.05</u>		-	
Reduced demand for irrigation water	<u>2</u>	<u>0.10</u>		-	++
Socio-cultural benefits					
Conflict mitigation	<u>1</u>	<u>0.33</u>	++		
Improved food security / self sufficiency	<u>2</u>	<u>0.67</u>	+		
Ecological benefits					
Increased water quantity/quality	<u>9</u>	<u>0.20</u>	+++		
Improved harvesting / collection of water	<u>7</u>	<u>0.16</u>	+++		
Reduced soil salinity	<u>8</u>	<u>0.18</u>	+++	+	+
Increased biomass above ground C	<u>4</u>	<u>0.09</u>		++	+
Increased nutrient cycling recharge	<u>6</u>	<u>0.13</u>		++	
Increased soil organic matter / below ground C	<u>5</u>	<u>0.11</u>		++	+
Increased soil moisture	<u>3</u>	<u>0.07</u>		+	
Increased biological pest / disease control	<u>1</u>	<u>0.02</u>		+	++
Increased beneficial species (soil biodiversity)	<u>2</u>	<u>0.04</u>			+++
Off-site benefits					
Increased water availability	<u>1</u>	<u>1.00</u>	++		

(+++): Highly-Very positive; (++) : Medium-Moderately positive; (+) : Little-Slightly positive; (-) : Little-Slightly negative; (--) : Moderately Medium negative; (---) : Very negative.